



# Juanita Mega

Fractional Business Advisor  
Executive Coach | Mentor  
Facilitator | Lecturer

# Purpose

Passionate about the **transformative power** of education, coaching, facilitation and advisory.

My **collective work experiences** - *strategic leadership, business advisory, financial management, sales & marketing management, international business development, understanding of technology, a sound sensing of the business landscape*, are some factors which **amplify the work I do**.

**Navigate challenges | Manage risks | Seize growth opportunities**  
**= Positive and lasting impact**

# Over The Years



1992 - 2000

**CX**  
**Business Development**  
**Team lead**  
**Trainer, Lecturer**  
**Tuition Teacher**

Real time info system, Telco

2000+

**Regional BD**  
**Account Management**  
**Start Up**  
**P&L Management**

Executive ED (Financial)  
ED-Tech

2018+

**Regional Sales &**  
**Partnerships**  
**Marketing & Growth**  
**(Co)Facilitator**

Executive ED (Soft Skills)  
Higher ED, ED-Tech  
-> Coach, Mentor

2024++

**Fractional Advisor/GM**  
**Coach & Mentor**  
**Facilitator**

Executive ED (Financial & Soft Skills)



WSQ ACLP  
Certified Scrum Master  
Certified Business & Life  
Coach  
SID Accredited Director

# Your Experience

Learning by Doing (Kolb)

**Experiential Learning** (Aiming for 75 - 80% retention & application)

Facilitated Sessions

Group Discussions

Exercises, Case Studies

Presentations, Role Plays

Reflection Sessions

Peer & Community Learning

Action Planning Sessions

Coaching Interventions

Written & Marked

Assignments (Custom

Request)

Simulation & Gamification

(Custom Request)

**Journeying with you from competence,  
to confidence to making purposeful change**

# Co-creating With You



## Management & Leadership Development

Executive Presence

Leading with Emotional Intelligence

Leading Through Change

Executive Coaching and Mentoring Skills

## Transformative Sales Series

Building Trust - The Core of Selling in a Digital World

Harnessing Your Personal Powers to Build a Sustainable & Successful Sales Career

Negotiation - An Art or a Science ?

Consultative Selling for Growth

Strategic Sales Excellence in an Age of AI

## Business Transformation & Strategy

Strategic Thinking

Navigating Transformation

Future Proofing Your Organization | Managing Change

Strategy Development

# Co-creating With You



## **Business Agility & Innovation**

Innovative Thinking for Executives

Agile Leadership

Meta Skills for Success – Learning  
to Learn

## **Other Specialist Areas**

Financial Risk Management

International Trade Finance &  
Risk Management

Governance, Compliance

ESG



# Thank You

**Website**

[www.metatronadvisory.com](http://www.metatronadvisory.com)

**Email**

[juanita@metatronadvisory.com](mailto:juanita@metatronadvisory.com)

**Phone**

(65) 8333 8237

**We partner with individuals and firms to co-create successful businesses**